

Global Sales Executive – Asia Pacific

Avida Health Pte Ltd

This is an exciting opportunity to join a leading company in the field of nutrition & food industry that is currently extending its presence globally.

As International Area Sales Executive you will be part of the International Sales team and responsible for the management of existing clients as well as the extension of the business through new business development in Europe and America, Australia.

Responsibilities:

- Maintain relationship with current customer portfolio and develop new business opportunities.
- Develop new customers and sales turnover in local country.
- Monitor market evolution and trend in order to position the product portfolio efficiently in the market
- Effective management of the correct delivery, marketing and promotion activities of all new innovations and existing program.

Ideal candidate:

- Fluent English
- Good communication skills, business development and customer relationship maintenance.
- Knowledge of food/nutrition products.
- Self-Motivation, Positive working attitudes.
- Timely report and team building.
- Be comfortable within Chinese Culture.
- Be willing to travel.

About the company:

As a leading group in Health & Nutraceutical industry, Avida provides a variety of solutions from innovative ingredients, contract manufacturing, supply chain, formulation, and capsules. Our business is covering more than 40 countries in nutritional supplement, functional foods and beverage, beauty care and animal nutrition markets. Our offices in UK, Japan, Netherlands, Australia, USA, Spain and have contributed in an extensive way to local Health & Nutraceutical industry. We keep our mission "Scientific Innovation for Health" to all our customers, partners, and suppliers. Our global sourcing and supply chain service have brought splendid value to our customers, with JIT delivery, strict quality control, and passionate after-sales service.

Job Type: Full-time



Interested candidates can contact Ms. Rebecca Wang,

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